

## Systems Engineer (Entry Level)

**About Napersoft:** Napersoft develops and markets a line of document creation and distribution software solutions to customers around the world. These solutions help companies automate, manage, and deliver personalized customer documents via various channels including print, fax, email, SMS and the Internet. The Company is privately held, profitable, and utilizes a collaborative team approach to projects in a casual work environment.

**Position Overview:** The Systems Engineer supports company sales initiatives specific to the achievement of company revenue and profit goals. The position is responsible for providing pre-sales technical support for Napersoft software products and services in both domestic and international markets. Duties include: assisting sales staff with sales presentations (both over the web and in person to potential and existing customers), developing sales demonstrations, developing proof of concepts applications based on customer requirements, working with partner integrators, responding to requests for proposals, and providing product improvement feedback to the product development group.

### **Qualifications:**

1. Be capable of working in a “hands-on” environment. Must:
  - Work with sales team to achieve monthly and annual sales goals
  - Develop and deliver great product demonstrations that communicate the value of Napersoft solutions
  - Translate technical specifications into business needs to which customers can relate
  - Complete detailed technical reviews of customer hardware, software, infrastructure, and labor requirements to achieve customer objectives
  - Stay current with technical skills, through training both Napersoft provided and self-study
  - Work with technical and non-technical buyers in developing a solution
2. Have technical experience in most of the following areas:
  - HTML, XML, XSL, JSP, RTF, PDF, Visual Basic.NET, ASP.NET, JavaScript, VBScript, COM objects, Active Server Pages and Network/Print Environment Connectivity
  - Microsoft Windows Server 2003, 2008 and Microsoft Windows XP/Vista, 7
  - Microsoft Word (XP through 2010)
3. Additional experience with any or all of the following: JAVA, JEE and Web Services programming, JAVA application servers including WebSphere, JBoss and WebLogic, Databases including SQL, JDBC, ADO, DB2, Oracle or SQL Server.
4. Ability to travel (up to 50% of the time) to customer sites.

**Desired Education:** Bachelor’s Degree in Information Systems, Information Technology, Data Processing, Computer Science or related degree. IT certifications in Microsoft, Virtualization or Business Analysis are helpful.

**Benefits of a Career at Napersoft:** At Napersoft, our associates are the key to our success! At Napersoft you will enjoy a vibrant and diverse organization with exceptional leadership committed to providing every associate with career building opportunities. Our environment is fast paced and dynamic with work/life initiatives that allow for individual goals to be realized. Napersoft offers very competitive compensation including an aggressive salary and bonus package and a comprehensive benefits package. For example, benefits include stock options, 401K, medical, dental, life, disability benefits and associate referral bonus. The Company is located on the North side of Naperville with easy on/off access to I-355 and I-88.

**Contact Information:** Interested candidates, please forward your resume in MS Word or Adobe format via e-mail to HR@napersoft.com to apply in confidence. Please visit our web site at [www.napersoft.com](http://www.napersoft.com)